Craft your Elevator Pitch!

*Use the steps below to prepare your pitch for a networking opportunity.*

**Tips:**
1. About 30 seconds (think 5-6 sentences)
2. Connect your interests with the organization
3. Where have you been?
4. Where are you going?
5. End with a question or a thank you
6. Don’t forget to smile and practice your handshake!

**Write it out:**
1. Name, year, and program of study: ____________________________________________

2. Share where you have been (think academic and/or work experiences): ____________________________________________

3. Share where you want to go (in terms of future goals related to organization or opportunity): ____________________________________________

4. What do you want to know about their company (ask a question): ____________________________________________

**Put it together (see example below for help):**

*Example:*
Hi, my name is James Lujan, and I am a junior Computer Science major. I’ve been developing my skills around iOS development and particularly enjoy working with a team to see a project to completion. My team and I recently won first place at HackNC. In the future, I’d love to be part of a company that combines teamwork and collaboration with stellar developer skills. Can you tell me how someone with my experience and interest might fit into your organization?